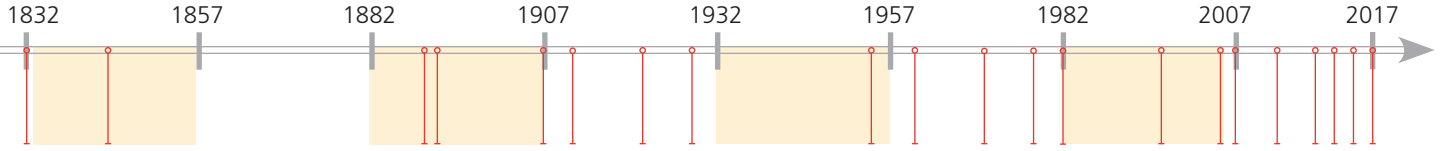




# JANNEY 185 YEARS OF SERVICE



**1832**

Lawrence Turnure & Co. is formed—later merges with T.L. Watson & Co. to become Hoppin, Watson, Inc.

Thomas Watson purchases seat on the NYSE

**1890**

Battles & Co. is founded



**1837**

E.W. Clark & Co. is established

**1904**

Wurts, Dulles & Co. established

**1911**

Walter Janney joins Montgomery Clothier & Tyler

**1907**

Col. Robert L. Montgomery co-founds Montgomery Clothier & Tyler in Philadelphia

**1921**

Montgomery Clothier & Tyler is renamed Janney & Co.; Col. Montgomery leaves the firm

**1956**

In January, Janney & Co. acquires Wurts, Dulles & Co., becoming Janney, Dulles & Co. In December, Janney, Dulles & Co. acquires Winthrop H. Battles, changing the name to Janney, Dulles & Battles, Inc.

**1971**

Janney, Battles & E.W. Clark, Inc. and Montgomery Scott & Co. merge to become Janney Montgomery Scott, Inc.

**2007**

Janney celebrates its 175th anniversary



**2014**

Janney is named among the Top 100 Women Advisors *Financial Times*

**2015**

Janney is named a healthiest employer by the *Philadelphia Business Journal*

**2016**

Janney is named among the Top 40 Wealth Management Firms by *Barron's*

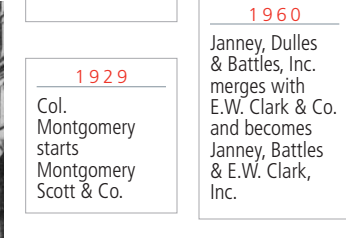
Janney is named to the 2015 *INFORMATION-WEEK* "ELITE 100"

Janney is named HR Department of the Year by Delaware Valley HR Department of the Year

Janney is named Top Broker/Dealer for Technology by *Wealth-Management Industry Awards*

**2017**

Janney celebrates its 185th anniversary



**1978**

Janney Montgomery Scott, Inc. and Hoppin, Watson Inc. merge

**1960**

Janney, Dulles & Battles, Inc. merges with E.W. Clark & Co. and becomes Janney, Battles & E.W. Clark, Inc.

**1982**

Janney Montgomery Scott, Inc. acquired by The Penn Mutual Life Insurance Company

**2007**

Timothy C. Scheve named President and CEO of Janney Montgomery Scott LLC



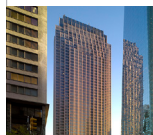
**1999**

Janney Montgomery Scott, Inc. changes its corporate structure and is renamed Janney Montgomery Scott LLC

**2012**

Janney marks 30-year anniversary of its strong partnership with parent company, The Penn Mutual Life Insurance Company

Janney celebrates its 180th anniversary; relocates to new state-of-the-art headquarters in Philadelphia



**2005**

Parker/Hunter Incorporated is acquired by Janney

## ABOUT JANNEY MONTGOMERY SCOTT LLC

Janney Montgomery Scott LLC is a leading financial services firm dedicated to putting client needs first. We are committed to providing the best in financial and investment advice to help our clients toward their personal or business goals. We focus on building strong client relationships, supported by a foundation of trust and performance. Janney provides advice to individual, corporate and institutional clients.

Our expertise includes guidance about asset management, corporate and public finance, equity and fixed income investing, equity research, institutional equity and fixed income sales and trading, investment strategy, financial planning, mergers and acquisitions, public and private capital raising, portfolio management, retirement and income planning, and wealth management. Janney is an independently-operated subsidiary of The Penn Mutual Life Insurance Company and is a member of the Financial Industry Regulatory Authority (FINRA) and Securities Investor Protection Corporation (SIPC).

Janney is dedicated to providing financial industry professionals the opportunity to achieve their personal best. We foster a professional, respectful and team-oriented environment where employees can use their talents to thrive and grow with the firm. Our culture rewards both individual and team success and is the driving force behind our strong, long-lasting client relationships.

THE HIGHEST STANDARD OF SUCCESS  
IN FINANCIAL RELATIONSHIPS

