



MOVING FORWARD TOGETHER

I hope this note finds you well and enjoying the summer.

In times of uncertainty, as evidenced by the recent turmoil

within the banking industry, I reflect on the trust you place in Janney and our commitments to you. It's our responsibility to maintain our Firm stability, secure and protect your assets, and understand your financial goals.

At Janney, we manage our business for the long term with a focus on serving our clients and ensuring our financial strength and stability. Janney is privately held, very well capitalized, and fully backed by the consistently high credit ratings of our parent company, Penn Mutual. These pillars offer you the peace of mind that Janney has the stability you can count on.

With regard to protecting your assets, we adhere to strict industry guidelines and implement additional layers of compliance to secure your assets. In addition to FDIC and Securities Investor Protection Corporation (SIPC) protection, we offer excess insurance coverage for your assets. You can learn more about this protection at www.Janney.com/AccountProtection.

And finally, our approach to creating a financial plan is highly personalized. Particularly in times of market volatility, having a strategy in place is one of the best tools to help ensure you achieve your financial goals. If you don't already have a plan, talk to your Financial Advisor about getting one—and if you already have one, work with your Financial Advisor on revisiting that plan to confirm it is aligned with your current goals.

Steps You Can Take

There are also steps you can take to ensure the safety of your accounts. For example, we highly recommend designating a trusted contact for your accounts. While not required, we strongly believe providing Janney with the name of a trusted individual who we can share information with—in the event concerns arise about your health status, or if we believe you may be a victim of fraud—is a wise precaution.

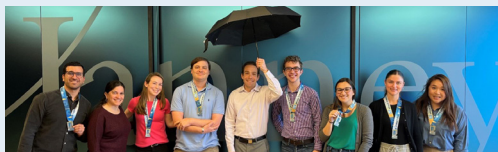
Due to an uptick in check and other forms of fraud cases, we also recommend that you consider using our Bill Pay and Funds Transfer services, both accessible via Online Access, our secure client portal at www.MyJanney.com. We also suggest you elect to receive your statements and other key documents from Janney via eDelivery on Online Access to reduce the amount of sensitive information sent in paper form—thereby helping prevent fraud and identity theft.

Our commitment to you is to help you both grow and protect your wealth. Through every market condition and every stage of your life, Janney provides stability, coverage for the security of your assets, and a personalized plan to meet your goals.

Thank you for continuing to place your trust in us as we help to make your financial goals a reality. ■

— Tony Miller, Interim President

JANNEY IN THE COMMUNITY HIGHLIGHTS



Broad Street Run

Members of Team Janney participated in the Broad Street Run in Philadelphia and raised over \$12,000 to benefit Back on My Feet, an organization which helps combat homelessness.



Habitat for Humanity

The Mid-Atlantic Chapter of our Women's Interactive Network raised nearly \$9,000 for Habitat for Humanity Susquehanna in support of its 2023 Women Build event.



ECONOMIC OUTLOOK

JULY 2023



Mark Luschini, Chief Investment Strategist

Mark serves as Janney's Chief Investment Strategist, a recognized thought leader among industry and national media with more than 30 years of investment industry experience. He is a sought-after speaker for professional conferences and events.

The risk of a recession in the next six to 12 months is a non-trivial possibility. Its occurrence or avoidance could have a profound impact on the economy and markets. In the past, we posited that there are three potential scenarios to evolve with the order of likelihood as follows: a “soft landing” whereby the economy experiences a mild and brief contraction, a “hard landing” which is a more typical recession in which unemployment moves materially higher, and finally a “no landing” outcome where the economy slows to a crawl, but inflation dissipates so rapidly that the Federal Reserve (the “Fed”) can soften its monetary stance before it completely suffocates any smidgen of positive growth.

‘No Landing’ Scenario

We explore the last of these three as it is the most hopeful for consumers and business. As the calendar nears the end of the second quarter, growth is relatively robust, the labor market is expanding, consumer spending remains stout, and corporate earnings are better than expected. To be sure, none of that means the risk of a meaningful deceleration in the economy, mainly due to the lagged effects of tightening monetary conditions and the credit restrictions emanating from the banking sector, has completely dissipated. However, it may well extend the shelf life of this current economic expansion for considerably longer than expected. Indeed, many leading inputs to inflation signal it should continue to slow.

While it is possible the Fed takes out some “insurance” by raising rates again to combat the risk that consumer inflation expectations become unmoored, such action may be unnecessary if inflation’s glide path from today’s 4-5% annualized pace toward the Fed’s target of 2% is sufficiently steep.

A Positive Investor Outcome?

A “no landing” economic outcome, in our view, would be positive for investors. At the very least it suggests an overly cautious posture at this moment is premature. After all, the profit picture would be brighter for longer than what might be expected if a recession were imminent, benefiting labor and capital alike. This, in turn, would be supportive of a higher risk premium for the equity market. Bond investors may be less threatened by an inflation scare and yields could steady or drift lower.

Today, economic activity is solid but there are accumulating signs of weakness leaving us reserved to “make a call” but still sympathetic to the possibility of the “no landing” scenario. Should the data evolve in that direction, recognizing that it may take several more months to better identify the economy’s progress, then adopting a more bullish asset allocation construct may be warranted. ■

JANNEY’S ADVISER’S MSP PROGRAM: NEW ENHANCEMENTS

We are pleased to inform you about a change to the Adviser’s MSP Program. Effective August 7, 2023, overlay management and discretionary trading will move from Vestmark Advisory Services, the third-party vendor used for trading in these accounts, to Janney.

This change will align the trading for our advisory programs using an internal specialized trading team, providing operational improvements to the management of your account.

More information about these upcoming changes can be found in the Client Agreement at www.Janney.com/ClientAgreement. If you have any questions about this change, please contact your Financial Advisor. ■

UPDATES TO THE CLIENT AGREEMENT: GROUPING OF ACCOUNTS INTO HOUSEHOLDS

In the coming months, Janney will be making process improvements to how client accounts are grouped into households. The purpose of this householding initiative is to increase consistency across various services such as statements, performance reporting, our secure client portal Online Access, and the Household Service Fee.

You may experience changes to how your accounts are grouped together as this initiative progresses. You may contact your Janney Financial Advisor at any time to add or remove specific accounts from your household definition. More information about these upcoming changes can be found in the Client Agreement at www.Janney.com/ClientAgreement. If you have questions, please contact your Financial Advisor. ■

Now You Can More Effectively Manage Your Financial Future



To enhance the digital client experience, Janney recently launched a redesigned landing page on Online Access, our secure client portal.

The upgrade, which is based on feedback received by our client community, dramatically improves the ease of navigation and access to the financial tools and education resources that are most widely used.



Total Wealth:

Get quick details of your account.

eDelivery:

Save time and eliminate risky paper mailings.

Document Vault:

Store your important documents—securely and efficiently.

Funds Transfer:

Move money to, from, and between Janney accounts.

Bill Pay:

Save time—and help prevent check fraud—by paying bills online.

My Net Worth:

View your complete financial picture with this account aggregation tool.

Financial Planning Resources:

Explore tools to help you achieve your goals.

ARE YOU USING ONLINE ACCESS YET?

Go to www.MyJanney.com to log in or enroll today!

DISCLOSURES

Payment For Order Flow

With regard to retail customer order flow, Janney does not receive any monetary payment, service, property or other benefit that results in remuneration, compensation, or consideration to Janney from any broker or dealer, national securities exchange, registered securities association, or exchange member for execution, including, but not limited to: research, clearance, custody, products or services; reciprocal agreements for the provision of order flow; adjustment of Janney's unfavorable trading errors, offers to participate as underwriter in public offerings; stock loans or interest accrued thereon; discounts, rebates, or any other reductions of or credits against any fee to, or expense or other financial obligation of, Janney routing such retail customer order flow that exceeds that fee, expense, or financial obligation. With regard to institutional customer order flow, Janney may receive remuneration in the form of rebates from its algorithmic trading services providers. However, any such remuneration is generally offset by fees paid by Janney to its algorithmic service providers for services provided to Janney in the execution of institutional customer orders.

SEC Rule 605 — Disclosure of Order Execution Information

SEC Rule 605 requires that Janney publicly disclose, on a monthly basis, basic standardized information concerning its handling and execution of orders. Please direct any questions you may have to your Financial Advisor.

SEC Rule 606 — Disclosure of Order Routing Information

Under SEC Rule 606, Janney is required to disclose, on a quarterly basis, the identity of the market centers to which it routes a significant percentage of its orders. Janney is also required to disclose the nature of its relationships with such market centers, including any internalization or payment for order flow and reciprocal business arrangements. Janney does not receive any direct payment for directing customer orders to various market centers or broker-dealers. Janney may receive remuneration in the form of rebates from its algorithmic trading services providers. However, any such remuneration is generally offset by fees paid by Janney to its algorithmic service providers for services provided to Janney in the execution of customer orders.

Under SEC Rule 606(b)(1), Janney will provide details on National Market System ("NMS") stock and option non-directed orders in NMS securities including the identity of the venue and the time of execution for the prior six months to clients.

Under SEC Rule 606(b)(3), Janney will, upon request of a client that places not held orders, provide specific disclosures regarding routing and execution of such orders for the prior six months.

Further information about order routing, best execution, and equity securities is available at www.janney.com/wealth-management/disclosures-agreements/disclosures-agreements-service/equities/order-routing-execution-disclosure.

Please direct any questions you may have to your Financial Advisor.

FINRA Rule 2267 Investor Education and Protection

BrokerCheck provides investors with the ability to research the professional backgrounds, business practices, and conduct of Financial Industry Regulatory Authority (FINRA) registered brokerage firms and brokers. In connection with this program, investors may call the BrokerCheck Hotline at 800.289.9999 and visit the FINRA website at <http://brokercheck.finra.org/>. An investor brochure that includes information describing the FINRA BrokerCheck Program is available from either of these sources.

Account Information Verification

Financial Industry Regulatory Authority (FINRA) and other securities regulators require that broker-dealers maintain certain information about their clients and verify this information periodically. At the time your account was established, and perhaps on additional occasions since that time, you provided Janney with account information such as your name, address, investment objective, and other data. This information is being confirmed on the last pages of your June 2023 client statement. Please examine the last pages carefully. Promptly contact your Janney Financial Advisor if anything is incorrect, or if you have any questions regarding what is stated on this confirmation. If your information is correct, no action is required.

Option Risks — SEC Rule 9b-1 and FINRA Rule 2360

Pursuant to SEC Rule 19b-1 and FINRA Rule 2360, Janney is advising clients with options accounts that the Options Clearing Corporation has issued the March 2023 Options Disclosure Document (ODD). The ODD contains general disclosures on the characteristics and risks of trading standardized options. The March 2023 ODD contains new language to (i) accommodate cash-settled flexibly structured options on certain fund shares that meet specified criteria as defined in the rules of the options market, (ii) provide additional details on the fungibility of flexibly structured options with standardized options, and (iii) address a scenario where an underlying security price may not be available and the resulting implications for cash-settled flexibly structured options on certain fund shares. In addition, the March 2023 ODD updates language describing when trading in a.m. settled index options may not occur in relation to an option expiration date and, in unusual circumstances, due to market closures.

The March 2023 ODD is available to Janney options clients at "[Characteristics and Risks of Standardized Listed Options](#)."

Annual Disclosure Statement Regarding Partially Called Bonds

Janney is providing this disclosure to inform you of the basic processing applied by Janney regarding the impartial lottery process for callable bonds. When you purchase bonds that are callable in part (i.e., less than the full amount of outstanding bonds may be called), per FINRA Rule 4340 (Securities Callable in Part), Janney is required to run an impartial lottery that calls bonds from client accounts on a randomly selected basis, and holds them until the applicable redemption date. The process by which client accounts are randomly selected can be found on the Janney website at: <https://www.janney.com/wealth-management/disclosures-agreements/disclosures-agreements-service/fixed-income-cds/partially-called-bond-lottery-process>.

For more information on partially called bonds, there are several websites with valuable information, including:

- Financial Industry Regulatory Authority: www.finra.org
- FINRA Rule 4340: www.finra.org/rules-guidance/rulebooks/finra-rules/4340
- U.S. Securities and Exchange Commission: www.sec.gov/answers/callablebonds.htm

Working With Janney

Depending on your financial needs and personal preferences, you may opt to engage in a brokerage relationship, an advisory relationship or a combination of both. Each time you open an account, we will make recommendations on which type of relationship is in your best interest based on the information you provide when you complete or update your client profile.

When you engage in an advisory relationship, you will pay an asset-based fee which encompasses, among other things, a defined investment strategy, ongoing monitoring, and performance reporting. Your Financial Advisor will serve in a fiduciary capacity for your advisory accounts.

For more information about Janney, please see Janney's Relationship Summary (Form CRS) on www.janney.com/crs, which details all material facts about the scope and terms of our relationship with you and any potential conflicts of interest.

Janney Montgomery Scott LLC

1717 Arch Street, Philadelphia, PA 19103 | 1.800.JANNEYS | www.janney.com

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