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# Warren-Fantano Wealth Management Joins Janney in Delaware

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ADVISOR RECRUITING

The team expands our presence with the opening of a new Middletown office.

**PHILADELPHIA** – Janney Montgomery Scott LLC has expanded its presence in Delaware with the addition of Warren-Fantano Wealth Management. The team will be based in Janney's newly opened Middletown office and its Lewes office.

The team is led by Financial Advisors Peni Warren, Managing Director, and Chris Fantano, Managing Director, who will also serve as Branch Manager for the Middletown office. They are joined by Senior Registered Private Client Associate Crystal Van Lenten and Senior Private Client Associate Catherine Huffman. The team was previously associated with Merrill Lynch and manages over \$1 billion in client assets.

“Joining Janney allows us to serve our clients in the way we believe is best,” said Peni Warren. “The firm’s boutique size and collaborative culture give us the flexibility to run our practice, while providing the resources that allows us to continue delivering the service and advice our clients have come to expect.”

“We’re thrilled to welcome Peni, Chris, and the Warren-Fantano Wealth Management team to Janney,” said Bob Steinke, Regional Director. “They have built an impressive practice grounded in long-standing client relationships and comprehensive advice. Their decision to join Janney reflects the strength of our culture and our continued momentum in attracting experienced advisors who value independence, partnership, and long-term growth. We look forward to supporting their continued success.”

“I’ve known Peni and Chris for many years and have long respected the way they care for their clients and lead their team,” said Vince Crognale, Complex Director. “We’re excited to welcome them to Janney and to support their continued success. Their addition further strengthens our presence in Delaware, and we look forward to building on the strong foundation we have in the region with such an experienced and high-quality team.”

## About Warren-Fantano Wealth Management

**Peni Warren, CRPC®, Managing Director, Financial Advisor.** Peni began her career in the financial services industry in 1982, and with over 43 years of experience, she has built a reputation for guiding clients through every market cycle with confidence and clarity. Her focus has always been on helping clients craft personalized strategies that serve as a strong financial foundation for achieving their goals. Peni holds the Chartered Retirement Planning Counselor<sup>SM</sup> (CRPC<sup>TM</sup>) designation, reflecting her commitment to providing advanced retirement planning guidance to clients.

Beyond her professional work, Peni remains deeply involved in her community. She serves and volunteers on several boards and organizations, including The Delaware State Fair, Bayhealth Foundation, Delaware Community Foundation, and The Fund for Women.

**Chris Fantano, CPFA®, CRPC®, Managing Director, Financial Advisor.** Chris is a managing partner of Warren-Fantano Wealth Management, bringing over 20 years of experience across the broader financial services industry. With an extensive background in both traditional and private markets, Chris has developed a unique perspective of the financial world—one that blends deep market insight with practical strategies. Working with multi-generational families, private foundations, and business owners, Chris combines functional investment management with personalized planning to help clients navigate everyday challenges while staying focused on long-term goals.

Chris is a graduate of The University of North Carolina at Charlotte and holds the Certified Plan Fiduciary Advisor (CPFA®) and Chartered Retirement Planning Counselor<sup>TM</sup> (CRPC<sup>TM</sup>) designations. Chris is proud to serve as the Branch Manager of Janney's Middletown, DE office, dedicated to supporting the surrounding community that he calls home.

**Crystal Van Lenten, CRPC®, Senior Registered Private Client Associate.** Crystal serves as a Senior Registered Private Client Associate for Warren-Fantano Wealth Management. She earned her Bachelor's degree from the University of Colorado at Boulder and has over 13 years of experience within the financial service industry. Licensed with FINRA Series 7 and 66 registrations, she also holds the Chartered Retirement Planning Counselor (CRPC<sup>TM</sup>) designation from the College for Financial Planning. Crystal supports her Financial Advisors in the growth of their business and development of client relationships.

**Catherine Huffman, Senior Private Client Associate.** Cathy has been a valued member of the team for more than 20 years as a Senior Private Client Associate and brings over 30 years of experience in the banking industry. She is known for building strong, trusted client relationships and plays a key role in coordinating client reviews. As the team's "conciierge," Cathy often serves as the first point of contact for clients and consistently demonstrates a natural ability to connect and communicate effectively.